

November 17, 2015

CARE REAFFIRMES RATINGS ASSIGNED TO BANK FACILITIES, NCD AND FIXED DEPOSITS OF OMAXE LIMITED

Ratings

Facilities	Amount (Rs. crore)	Ratings ¹	Remarks
Long-term Bank Facilities	1040.00 (enhanced from Rs.865 cr)	CARE BBB- (Triple B Minus)	Reaffirmed
Long-term/Short-term Bank Facilities	160.00 (enhanced from Rs.135 cr)	CARE BBB-/ CARE A3 (Triple B Minus / (A Three))	Reaffirmed
Total Facilities	1,200.00 (Rupees One Thousand and two hundred cr only)		
Non-Convertible Debenture (NCD)	50.00	CARE BBB (SO) [Triple B (Structure Obligation)]	Reaffirmed
Proposed Non-Convertible Debenture (NCD)*	-	-	Withdrawn
Medium-term instruments-Fixed Deposit	200.00	CARE BBB (FD) [Triple B (Fixed Deposit)]	Reaffirmed

*Proposed NCDs aggregating to Rs.50 crore were rated CARE BBB (SO) In-principle. Since the company has not placed the issue, the same has been withdrawn at the request of the company and as per CARE's withdrawal policy.

Rating Rationale

The ratings for bank facilities, NCDs and fixed deposit continue to draw comfort from the promoter's experience, large land bank, reasonable operational progress in terms of collections from projects, continued execution/ deliveries made and stable gearing position in FY15 (refers to the period April 01 to March 31). The ratings, however, remain constrained by the aggressive sales and development plans, continued execution risk for ongoing projects with dependence on customer advances and continued subdued demand scenario in the real estate sector.

The rating for NCD is based on the credit enhancement in the form of Structured Payment Mechanism (SPM; including operation of Escrow Accounts), required approvals in place for the project 'Omaxe Connaught Place', advanced stage of completion and high booking status in the project along with promoter's experience and demonstrated track record of executing real estate projects. The rating, however, remain constrained by the exposure of the project to salability risk, majority of cash flows being dependent upon future sales and subdued demand scenario in the real estate sector.

Going forward, the ability of the company to timely execute and deliver projects, maintain sales momentum/ collections and contain its overall gearing level shall remain the key rating sensitivities.

Background

Omaxe Ltd was promoted in March 1989 by Mr Rohtas Goel and Mr Sunil Goel as Omaxe Builders Pvt Ltd. In August 1999, the company was converted into a public limited company and the name was changed to Omaxe Constructions Ltd and later in 2006, the name of the company was again re-christened as Omaxe Limited. The company is currently engaged in the business of real estate development and has presence across 27 cities in 8 States of India. Omaxe has undertaken various projects in the areas of contractual construction, township development, building of commercial complexes, multi-storied apartments, etc. As of March 31, 2015, Omaxe has a track record of executing 64.60 million square feet (msf) as a real estate developer and 31.80 msf as third party contractor.

¹Complete definition of the ratings assigned are available at www.careratings.com and other CARE publications

Omaxe reported a total operating income (on a consolidated basis) of Rs.1,431 crore in FY15 (PY: 1,623 crore) and earned PAT of Rs.60 crore (PY: 79 crore). During Q1FY16 (unaudited), Omaxe achieved a total operating income of Rs.334 crore and earned a PAT of Rs.17 crore.

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****For detailed Rationale Report and subscription information, please contact us at www.careratings.com**

CARE has classified instruments rated by it on the basis of complexity. This classification is available at www.careratings.com. Investors/market intermediaries/regulators or others are welcome to write to care@careratings.com for any clarifications.

Disclaimer: CARE's ratings are opinions on credit quality and are not recommendations to sanction, renew, disburse or recall the concerned bank facilities or to buy, sell or hold any security. CARE has based its ratings on information obtained from sources believed by it to be accurate and reliable. CARE does not, however, guarantee the accuracy, adequacy or completeness of any information and is not responsible for any errors or omissions or for the results obtained from the use of such information. Most entities whose bank facilities/instruments are rated by CARE have paid a credit rating fee, based on the amount and type of bank facilities/instruments.

In case of partnership/proprietary concerns, the rating assigned by CARE is based on the capital deployed by the partners/proprietor and the financial strength of the firm at present. The rating may undergo change in case of withdrawal of capital or the unsecured loans brought in by the partners/proprietor in addition to the financial performance and other relevant factors.

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